



Mr. Kris Wisniewski
Intermodal Policy Division
Michigan Department of Transportation
425 West Ottawa St.
P.O. Box 30050
Lansing, Michigan 48909

Gary L. Young, P.E., MIRSE
Manager
Quotes and Proposals

GE Transportation Systems Global Signaling, LLC
321 SE AA Highway
Blue Springs, Mo 64014-3241

T 800 825-7090 ext. 6370
T 816 655-6370
F 202 354-5088
Gary.Young@trans.ge.com
<http://www.getransportation.com/>

February 28, 2008

REF: WALLY Commuter Rail Line ITCS upgrade – **Budgetary Proposal**

QN: 2008-129

Dear Mr. Kris Wisniewski:

GE Transportation Systems Global Signaling, LLC (GETSGS) is pleased to provide a **budgetary** proposal regarding the WALLY Commuter Rail Line ITCS upgrade, as set out in the Michigan Department of Transportation request of February 25, 2008.

The proposed equipment, services and application engineering are described below.

Qty. 6 End of Siding Locations: A pre-wired and tested 6' x 8' Bungalow containing an Electrologix, ITCS equipment, Electrocode Track Circuits, 2TC's, HSC's, Chargers, Batteries, surge protection and other miscellaneous materials required to complete the bungalow. Field Material includes one switch machine, foundation, field cable and other miscellaneous materials. An AC service pole and drop to the Bungalow is also included however the supply to the location is to be supplied and provided by others. **GETSGS also assumes the required communications towers for the ITCS equipments will use existing communications towers.**

Qty. 4 Intermediate Locations: A pre-wired and tested 6' x 6' Bungalow containing a Electrologix, Electrocode Track Circuits, Chargers, Batteries, surge protection and other miscellaneous materials required to complete the bungalow. Field Material includes foundation, field cable and other miscellaneous materials. An AC service pole and drop to the Bungalow is also included however the supply to the location is to be supplied and provided by others.

4 Wally passenger vehicle train sets for ITCS: All onboard ITCS design, installation, testing, equipment, will be provided by GETS for four Wally passenger vehicle train sets.

ITCS for 26.9 Miles: All engineering, design, installation, and testing of the bungalows and ITCS equipment for the proposed 26.9 miles between Ann Arbor and Howell will be provided by GETSGS. **GETSGS assumes that existing office systems will be used to control this territory and others will provide modifications to it for this territory.**

All pricing is based on 2008 dollars.

GETSGS' total quoted **budgetary** price is **\$4,890,706.**



Mr. Kris Wisniewski
February 28, 2008
2008-129
Page 2 of 2

GETSGS' total quoted price for your solution is set out herein in U.S. Dollars, F.O.B. Michigan Site, and is exclusive of all taxes, tariffs, licenses, bonds, and permits. This proposal will remain valid for sixty- (60) days from the date of this letter.

This proposal is for **budgetary** purposes only. A final proposal will be required before execution of this proposal.

Please reference Quote Number 2008-129 when ordering this equipment.

GETSGS welcomes the opportunity to provide a solution to your transportation needs. If you have any questions or require any further assistance, please feel free to contact us.

Thank you,

A handwritten signature in cursive script that reads "Gary L. Young".

Gary L. Young, P.E., MIRSE
Manager
Quotes & Proposals

EMF/emf

cc: R. Bremmer
G. Hann
J. Austin
W. Oberkramer

General Proposal Terms:

1. This quotation is a financial proposal only and does not contain language suitable for a legal offer or a contract. Any eventual contract based on this proposal shall be pursuant to GETSGS' current Conditions of Sale or as mutually agreed to in separate writing between the parties. These terms can be viewed at https://customer.gettransportation.com/public/signaling/GS_Sales_Terms.pdf
2. Equipment will be invoiced at the quoted price when shipped, and/or Services will be invoiced at the quoted price when delivered.
3. GETSGS reserves the right to subject orders to a credit limit or other approved terms of payment.
4. In the event there are any discrepancies between your specification and the proposed solution, GETSGS agrees to work with you in an effort to find a mutually satisfactory solution to your transportation needs.