

**HAWORTH FURNITURE**

	AIREA	ISCG	OFFICE PRODUCTS OUTLET
Installation charge per hour when installing new product during regular business hours	\$ 31.50	\$ 29.00	
new product during weekend/after business hours	\$ 47.25	\$ 44.00	
charge for installing a Haworth workstation during normal business hours (see attachment)	\$ 157.50	\$ 190.00	
charge for installing a Haworth workstation during weekend/after business hours (see attachment)	\$ 236.25	\$ 290.00	
cost per hour for design of relocating existing	\$ 40.00	\$ 45.00	Majority of future work
cost per hour for labor of relocating existing during normal hours	\$ 31.50	\$ 29.00	Majority of future work
cost per hour for labor of relocating existing during weekend/after hours	\$ 47.25	\$ 44.00	Majority of future work
state minimum charge:	\$ 75.00	\$ 50.00	
state transportation charges:	\$ 51.50	\$ 75.00	
cost per square foot per day for storage space:	\$ 0.75	\$ 0.90	

**KIMBALL FURNITURE**

	AIREA	ISCG	OFFICE PRODUCTS OUTLET
Installation charge per hour when installing new product during regular business hours	\$ 31.50	\$ 29.00	\$ 42.00
new product during weekend/after business hours	\$ 47.25	\$ 44.00	\$ 63.00
charge for installing a Kimball workstation during normal business hours (see attachment)	\$ 236.25	\$ 190.00	\$ 175.00
charge for installing a Kimball workstation during weekend/after business hours (see attachment)	\$ 354.38	\$ 290.00	\$ 262.00
cost per hour for design of relocating existing	\$ 40.00	\$ 45.00	\$ 55.00
cost per hour for labor of relocating existing during normal hours	\$ 31.50	\$ 29.00	\$ 42.00
cost per hour for labor of relocating existing during weekend/after hours	\$ 47.25	\$ 44.00	\$ 63.00
Furniture Discount (Retail - %) for Priorities Series:	62%	58%	59%
Furniture Discount (Retail - %) for Definition Series:	62%	58%	59%
state minimum charge:	\$75.00	\$ 50.00	\$ 85.00
state transportation charges:	\$ 51.50	\$ 75.00	\$ 85.00
cost per square foot per day for storage space:	\$ 0.75	\$ 0.90	0.015

TYPICAL PROJECT INVOLVING TRANSPORTATION AND STORAGE

Labor to pick up (10) 64"x42" panels, (30) 64"x30" panels and (5) 6'x6' freestanding desks from the Platt Road warehouse and move to storage	\$ 400.00	\$ 336.00
Storage fee per month based upon 200 square feet	\$ 164.00	\$ 180.00
<b>TOTAL COST FOR TRANSPORTATION AND STORAGE FOR ONE MONTH</b>	<b>\$ 564.00</b>	<b>\$ 516.00</b>

TYPICAL PROJECT INVOLVING FURNITURE MOVE

Labor to pick up (3) existing 6'x6' desks from service center and relocate to new space and pick up (1) existing 6'x6' desk from the Platt Road warehouse and relocate to new space	\$ 575.00	\$ 452.00
Labor to receive, deliver and install (1) 5 high x 36" w lateral file with counterweight	\$ 85.00	\$ 87.00
Design charge for measuring the space, preparing the drawing, verifying the installation was completed as proposed and submittal of as built drawings	\$ 172.00	\$ 180.00
<b>TOTAL COST FOR DESIGN, MOVE, RECEIVE, DELIVER AND INSTALL FURNITURE</b>	<b>\$ 832.00</b>	<b>\$ 719.00</b>

ISCG provided the lowest responsible complete bid package  
 ISCG provided the lowest rate for the majority services and is the recommended vendor for the award. DRS.