

BIDDERS COMPANY NAME

# REQUEST FOR PROPOSAL

**#6527**

**NORTEL NETWORK**

**DATA SWITCHING**

**EQUIPMENT**

Prepared By:

Washtenaw County Purchasing  
Administration Building  
P.O. Box 8645  
220 N. Main B-35  
Ann Arbor, MI 48107

Robert G. Devault, C.P.M.  
Purchasing Manager  
(734) 222-6760





## WASHTENAW COUNTY

Finance Department

Purchasing Division

P.O. Box 8645, 220 N. Main, Ann Arbor, MI 48107-8645  
Phone (734) 222-6760, Fax (734) 222-6764

### REQUEST FOR PROPOSAL # 6527

March 5, 2010

Washtenaw County Purchasing Division on behalf of Washtenaw County Information and Technology Services Department is issuing a sealed RFP #6527 for new Nortel Networks data switching equipment.

**Sealed Proposals:** Vendor will deliver one (1) original and two (2) copies which are clearly marked as such and must contain one original signature to the following address:

Washtenaw County  
Administration Building  
Purchasing Division  
220 N. Main St. Room B-35  
Ann Arbor, MI. 48107

**By 2:00 p.m. on MONDAY MARCH 22, 2010**

**Proposals received after the above cited time will be considered a late bid and are not acceptable unless waived by the Purchasing Manager.**

- The envelope must be clearly marked "**SEALED RFP # 6527**".
- Please direct purchasing and procedural questions regarding this RFP to Robert Devault at **734-222-6760** or [devaultb@ewashtenaw.org](mailto:devaultb@ewashtenaw.org)
- Please direct technical questions regarding this RFP to Steve Farat at **734-222-6573** or [farats@ewashtenaw.org](mailto:farats@ewashtenaw.org)

Thank you for your interest.

WASHTENAW COUNTY  
INFORMATION & TECHNOLOGY SERVICES

INTRODUCTION

Washtenaw County is soliciting bids for new Nortel Networks data switching equipment. Installation services will not be required. If your company is interested in providing the equipment as outlined in this bid, please follow the instructions contained within this document.

PROPOSAL TERMS AND RFP INSTRUCTIONS

**The County will accept only new equipment for purchase under this bid. Equipment must not be used, pre-owned, returned, remanufactured, reconditioned or have its serial numbers registered as sold to a previous customer or vendor. The County reserves the right to verify origin and condition of all equipment at any time. Equipment not in compliance will constitute a breach of any agreement between Washtenaw County and bid respondent and can result in cancellation of any agreement regardless of fault.**

This proposal will encompass pricing for **new** Nortel Networks data switching equipment.

Washtenaw County reserves the right to reject any and all proposals received as a result of this RFP. If a proposal is selected it will be the most advantageous regarding price, quality of service the Contractors qualifications and capabilities to provide the specified service, and other factors which Washtenaw County may consider. The County does not intend to award a contract fully on the basis of any response made to the proposal; the County reserves the right to consider proposals for modifications at any time before a contract would be awarded, and negotiations would be undertaken with that Contractor whose proposal is deemed to best meet the County's specifications and needs.

The County reserves the right to reject any or all bids, to waive or not waive informalities or irregularities in bids or bidding procedures, and to accept or further negotiate cost, terms, or conditions of any bid determined by the County to be in the best interests of the County even though not the lowest bid.

An official authorized to bind the Contractor to its provisions for at least a period of 90 days shall sign proposals. Failure of the successful bidder to accept the obligation of the contract may result in the cancellation of any award.

PRICING SHEET

- 1) Complete all information requested below.
- 2) Provide product availability and delivery. This information MUST be provided.

Item	Model Number	Model Description	Qty	Unit Price	Extended Price
1	AL4500E06-E6	Nortel Ethernet Switch, 4526 GTX	3	_____	_____
2	AL4500E04-E6	Nortel 4548 GT Switch, 48 10/100/1000	8	_____	_____
3	AA1419013-E5	Nortel 1000SX GBIC	8	_____	_____

**SIGNATURE PAGE**

Signature _____	Company Name _____
Print Name _____	Company Address _____
Title _____	Company Address _____
Date _____	City _____ St. _____ Zip _____
Telephone # _____	Fax # _____
Federal Tax ID # _____	<u>CHECK ONE</u>
	Partnership _____
	Non Profit Corp. _____
	Profit Corp. _____
	Other _____

The above individual is authorized to sign on behalf of company submitting proposal.

Proposals must be signed by an official authorized to bind the provider to its provisions for at least a period of 90 days or until the contract is signed.