



## Washtenaw County Wide Area Fiber Network (WAN)

### RFP #6353 – Addendum #1

**Date:** October 8, 2007

**Notices:**

1. Due to the scope of the work involved we have agreed to **extend the proposal due date from October 18<sup>th</sup> to Wednesday, October 24, 2007** – still at 2:00 pm and still due at the same location / address noted in the RFP.
2. Due to this extension, the question deadline has been moved to Wednesday, October 17, 2007 – still at 12:00 pm.
3. Reminder – all forms are available at the Plante Moran and Washtenaw County Websites. You must complete all forms (see notes below) and submit your proposal in hard copy (1 original and 4 copies) plus a CD / diskette of your forms in their original Excel format.

**Questions raised at pre-bid meeting of October 4, 2007 or vial e-mail:**

1. Will you accept a wireless alternative?  
Answer: No. The county will not entertain services not specified in the RFP document.
2. Will you provide a list of vendors?  
Answer: See list of attendees below.
3. Fiber Ring Design: Please refer to Appendix B- Base Bid. The overview indicates a ring topology connecting 5 buildings, the right half of the ring is a broken line is this to designate that this portion of the ring will be somewhat redundant or be able to be broken out separately as a result of the additional, geographically diverse interconnect fiber cables (2 of them) to be placed between the County Admin Building and the Mental Health Building as specified in Add Alt-II Will the interconnect Fibers specified in Add Alt-II be allowed to ride on the same strand, or is it the intent of the bid document to have these two sheaths on geographically diverse routes as well?  
Answer: The Base Bid route is a five building ring with a single entry point for each building. Add Alt-II is a redundant route and requires a single sheath connecting two buildings with a geographically diverse route and separate building entry from the Base Bid Ring route and building entry.
4. What impact will the recent State of Michigan law on taxing of services have on this project?  
Answer: This is still not known. If such a tax is applicable, the vendor will be allowed to pass these taxes on as part of their costs.
5. In building runs – how long of a distance should we consider on the average? Please give a figure so we are all providing apples to apples costs:  
Answer: See Item #6 below
6. What costs should we consider for interior work since all the buildings will be different in building environments (drop ceilings or not for example).  
Answer:
  - ◆ For the Base bid buildings use a cost allowance of \$6,500.00 per building.



- ◆ For all other buildings use a cost allowance of \$4000.00 per building.
  - ◆ The actual cost per building will be based on a per foot cost that will be jointly agreed to between Washtenaw County and the awarded vendor. The per foot cost for aerial and underground that you provide in your RFP response forms will be used to determine the cost from the pole/right of way to the building.
7. Do all parties (Washtenaw County, Merit, State of Michigan, etc.) definitely plan to move on this project / is it funded?  
Answer: The base bid, Washtenaw County, is funded. Though it is our strong desire that all segments be awarded, we cannot guarantee that all the other entities will commit to the final project.
8. When do you expect completion?  
Answer: We cannot give a definitive answer to that at this time. We will prepare a schedule with the awarded vendor.
9. What is the anticipated award date?  
Answer: It is our goal this will take place within 90 days of bid opening.
10. Do you have a particular route(s) in mind?  
Answer: No, that is up to the vendors.
11. Is the vendor allowed to determine what hub site to use for each building that is not on the ring?  
Answer: Yes for the County buildings however for the State of Michigan, Merit, and EMU sites you must use the hubs noted in the RFP.
12. We need an address for the South Lyon facility (Add Alternate III)  
Answer: 214 Lake Street, South Lyon, MI 48178
13. For permits – who will be the named entity or will there be different ones for each segment?  
Answer: There will be a single entity on both sides. That is, one name will appear on all permits and the contract between the County and vendor who will be responsible for any of their subcontractors.
14. Is a condo approach allowed?  
Answer: Yes, but the County must own its own fibers within the sheath.
15. For redundant fibers can we come into the building from the same entry?  
Answer: No, you must have separate building entries.
16. Is there an optical distance between sites as it relates to the network electronics?  
Answer: The acceptable lose per kilometer is to be no more than .23db. This is to include all splices. Minimum lose is to be designed for as a general design rule.
17. Is there existing conduit, etc. which we can use?  
Answer: Not likely so plan on a 100% new fiber plant.
18. Do we have to complete segment forms even if we are not bidding a particular alternate segment(s)?  
Answer: Please submit the forms for all pieces and simply indicate “no bid” for any alternate segment you are not bidding on so we have certainty on your response.



19. What if DTE, etc. changes things from the time of the bid to the time of installation such as going from aerial to underground on a section or denies a route we planned on – who is responsible for the work-around?

Answer: Sorry but in most cases you would be responsible for such changes though we would leave open the possibility of negotiating a solution in cases where such changes are not within your control or not the result of poor planning on your part.

20. We noted duplicate building addresses – Add Alternate VI – items #1 and #21

Answer: Provide pricing for just one here – that is, consider the Ann Arbor Twp. and Sheriff #9 to be a single location.

**Attendees at pre-bid meeting:**

- ◆ Steve Farat – Washtenaw County
- ◆ Jim Qualls – Plante Moran
- ◆ Bill O'Reilly – Plante Moran
- ◆ Karl Wuestenberg – Fiber Link
- ◆ Kevin Davis – Western Tel-Com
- ◆ Kurt Friedriechsen – Western Tel-Com
- ◆ Jeff Thon – Turn-Key Network Solutions
- ◆ Gary Gibson - Turn-Key Network Solutions
- ◆ Don Weishuhn – AMComm Telecommunications
- ◆ Eric Szafranski - AMComm Telecommunications
- ◆ Mark Kwasny - AMComm Telecommunications
- ◆ Mike Mansfield – Floor-Tel Contractors
- ◆ Dave Kolane – R. Roese Contracting
- ◆ Dave Puvalowski – Advanced Communications
- ◆ Michael Dellies – CCI (Cable Constructors, Inc.)
- ◆ Cory Heigl - CCI (Cable Constructors, Inc.)
- ◆ Jeff Patrick – Hardrock HDD
- ◆ Doug Cottongim – Knight Construction
- ◆ John Darrah – SER Communications
- ◆ Chuck Fedraw – AT&T
- ◆ Gary Ratkowski – AT&T
- ◆ David Schultz - R. Roese Contracting
- ◆ Adrian Iraola – Washtenaw Engineering Company
- ◆ Marc Stough – Signal Source
- ◆ Bill Reilly – National Satellite
- ◆ A.J. Lauzze – Fibertech Networks
- ◆ Eric Finnemore - Fibertech Networks
- ◆ Don O'Bryan – KLA Laboratories
- ◆ Bill Muckle – MGI Network Services
- ◆ Bill Hunsinger – 180 Connect Network Services

This constitutes all known questions raised. If you feel there are any items not covered, it is your responsibility to notify Bill O'Reilly at Plante Moran ([bill.oreilly@plantemoran.com](mailto:bill.oreilly@plantemoran.com)) as only these written statements are part of the permanent project specifications.

\*\* End of Addendum #1\*\*