



# **2010/11 Budget Report 3<sup>rd</sup> Quarter 2010**

Washtenaw County Board of Commissioners  
November 3, 2010

# AGENDA

- Revenue Focus Areas
- Expenditure Focus Areas
- General Fund Projection
- Non General Fund Projections
- Summary & Next steps

# General Fund Revenue Focus Areas

- Property Taxes: Projected surplus of ~\$1.7M based on 2010 Equalization Report
- Register of Deeds: Slight projected shortfall but close to 2009 actuals
- Water Resources: Slight decline offset by expenditure surplus

# General Fund

## Revenue Focus Areas

- District Court Revenues: projecting \$553K revenue decline due to reductions in local law enforcement and collections; court is working on potential new revenues but projections are conservative assuming no new revenues are realized this fiscal year
- Police Services Contract Levels: Loss of revenue of \$1.07M due to Ypsilanti Township Contract Reduction; offset by ~\$700K expenditure reductions for net deficit of \$370K
- Interest: Drop from \$1.3M in 2007 to \$146K in 2009 due to reducing cash balance and low interest rates resulting in projected shortfall of \$540K in 2010

# General Fund Revenues

Projected as of 9/30/10

Property Tax	\$ 1,776,000
Trial Court – Clerk Services	\$ 441,000
Clerk/Deeds	(\$ 67,000)
District Court	(\$ 553,000)
Police Services Contracts	(\$1,066,000)
Dispatch Agreements	\$ 150,000
Water Resources	(\$ 16,000)
Interest	(\$ 539,000)
Property Foreclosure	\$ 300,000
Combined All Other	\$ 17,340
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Total Revenue Surplus	\$ 443,340

# Expenditure Focus Areas

- Personnel Costs:
  - Same issues as 1st quarter
  - Assuming fringe rates remain consistent for remainder of year.
  - Additional savings from delay in hiring of new jail staff.

# Expenditure Focus Areas

- Departmental Budget Reductions:
  - Working with Elected Officials and Department Heads to ensure modifications are realized to fullest extent possible
  - Assuming District Court lump-sum reduction does not materialize this fiscal year; agreed upon personnel modifications are included in projections although uncertain of long-term sustainability

# Expenditure Focus Areas

- Court Security: Costs projecting higher than budget by \$185K due to increased use of part-time staff
- Tax Appeals/Refunds: Increased budget by \$1M to a total of \$1.5M; estimate is conservative based on 2009 actuals although appeals continue to be on rise
- Support to NGF: Revisions due to labor savings as well as current year projected surpluses
- Planned carry forward to 2011 of \$4.36M plus \$921K for Jail Staffing



# General Fund Expenditures

Projected as of 9/30/10

Labor Savings	(\$1,500,000)
Fringes	(\$ 798,000)
Court Security	(\$ 185,000)
Police Services Contracts	\$ 700,000
District Court	(\$ 325,000)
Reserve for Carry Forward	\$5,289,000
Combined All Other	\$ 890,674
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Total Expenditure Surplus	\$4,071,674

# General Fund Projection

As of 9/30/10

Total Revenues	\$ 443,340
Total Expenditures	\$4,071,674
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Total Projected Surplus	\$4,515,014
Less: Planned Carry-Forward	(\$5,289,000)
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Net Projected Deficit for 2011	(\$ 773,986)

# General Fund Projection

as of 9/30/10

	<u>Current Budget</u>	<u>YTD</u>	<u>Projected</u>	<u>Variance</u>	<u>% Variance</u>
<b>Revenues:</b>					
Taxes and Penalties	62,925,468	38,814,727	64,702,220	1,776,752	2.8%
Licenses & Permits	220,700	148,536	201,777	(18,923)	-8.6%
Federal Revenue	46,331	8,067	61,067	14,736	31.8%
State Revenue	4,400,530	2,681,088	4,482,752	82,222	1.9%
Local Revenue	966,426	918,429	1,295,125	328,699	34.0%
Fees & Services	19,120,003	12,742,458	17,778,808	(1,341,195)	-7.0%
Fines & Forfeitures	1,262,100	625,632	940,431	(321,669)	-25.5%
Interest Revenue	668,800	52,051	126,061	(542,739)	-81.2%
Other Revenue & Reim	1,802,424	944,768	1,850,586	48,162	2.7%
Transfers In	7,781,508	6,861,215	8,198,803	417,295	5.4%
<b>Total Revenues</b>	<b>99,194,290</b>	<b>63,796,970</b>	<b>99,637,630</b>	<b>443,340</b>	<b>0.4%</b>
<b>Expenditures:</b>					
Personal Services	56,576,822	42,085,952	60,762,604	(4,185,782)	-7.4%
Supplies	1,698,343	1,337,702	1,742,997	(44,654)	-2.6%
Other Services and Charges	14,306,451	8,725,888	14,580,934	(274,483)	-1.9%
Internal Service Charges	1,247,571	1,204,115	1,126,998	120,573	9.7%
Capital Outlay	13,625	79,624	-	13,625	100.0%
Reserves	6,389,338	-	-	6,389,338	100.0%
Appropriations	18,962,140	11,590,011	16,909,084	2,053,056	10.8%
<b>Total Expenditures</b>	<b>99,194,290</b>	<b>65,023,292</b>	<b>95,122,616</b>	<b>4,071,674</b>	<b>4.1%</b>
			<b>Projected Surplus/(Deficit)</b>	<b>4,515,014</b>	<b>4.6%</b>
			<b>Less Planned Carry Forward to 2011</b>	<b>(5,289,000)</b>	
			<b>Net Projected Surplus/(Deficit) for 2011</b>	<b>(773,986)</b>	

# Non General Fund Projections

as of 9/30/10

- Risk Management Projected Surplus
- Facilities O&M Projected Surplus
- Public Health Projected Surplus
- Environmental Health Projected Surplus
- Child Care Fund
  - Juvenile Center Projected Surplus
  - Detention Projected Surplus
  - DHS Projected Shortfall
- Building Inspection On Budget

# Summary & Next Steps

- 2010 is OK with a projected surplus – may not have as much as planned to carry forward to 2011
- Able to hold projections consistent while being more conservative in assumptions
- Lots of remaining issues continuing to put downward pressure
- Met with Elected Officials and Department Heads for quarterly business review and ongoing monthly budget monitoring
- Updated 2011 projections in preparation for Budget Reaffirmation
- Update 4 year budget projections in preparation for 2012/13 Budget Development
- Prepare for Year End