

A RESOLUTION AUTHORIZING THE ADMINISTRATOR TO SIGN THE CONTRACT WITH FIBERLINK, INC. CONTINGENT ON THE SALE OF BONDS IN THE AMOUNT NOT TO EXCEED \$2,748,934 IN ORDER TO BUILD A FIBER OPTIC NETWORK

WASHTENAW COUNTY BOARD OF COMMISSIONERS

April 2, 2008

WHEREAS, in June 2005, Washtenaw County conducted an analysis to evaluate current network performance and identify future trends in network usage; and

WHEREAS, this study revealed reduced network performance due to the increased and growing demand for network services; and

WHEREAS, expanded use of streaming video and archived webcasts, for example, provides one example of how technology serves an increasingly important role in expanding the accessibility of government to the public; and

WHEREAS, in addition adequate technology strongly correlates with productivity – consider the importance of connectivity speed, the ability to send and receive documents and files, reliable access to core technology applications, and the benefit of a robust and redundant connection to the Internet is instrumental in internal operations; and

WHEREAS, this study concluded that the County's network capacity must be expanded in order to support the technology needs of today and the future; and

WHEREAS, the County currently leases its network infrastructure from AT&T at an annual cost of \$376,000; and

WHEREAS, the total project cost of acquiring our own fiber optic network (including related hardware and installation costs) is \$2,748,934, which translates into an annual debt service payment of approximately \$339,000; and

WHEREAS, this arrangement will generate an estimated annual savings of \$37,000 when compared to the current cost of leasing the capacity from AT&T and in ten years when the bond is repaid, the County will realize a savings of the entire lease payment to AT&T (\$376,000) since the network will actually be owned outright; and

WHEREAS, the Space Plan resolution (adopted by the Board of Commissioners on November 15, 2006) identified eleven priority needs, one of which was to “establish proper network connectivity”; and

WHEREAS, the fiber network is designed to enhance network connectivity at Washtenaw County owned or operated facilities for the purpose of expanding and enhancing network connectivity; and

WHEREAS, these sites include County Administration, the Service Center, Human Services, CSTS, Western Services Center, Head Start, Delonis Center, ETCS, 14A-2, 14B Court and Sheriff Station #2, Parks & Recreation Administration, Trial Court Family Division, CSTS Huron Valley Child Guidance Center, 14A-3 District Court, and 14A-4 District Court; and

WHEREAS, the cost of this fiber build is not to exceed \$2,748,934; and

WHEREAS, this matter has been reviewed by Corporation Counsel, the Finance Department, the County Administrator’s Office and the Ways & Means Committee;

NOW THEREFORE BE IT RESOLVED that the Washtenaw County Board of Commissioners hereby authorizes the Administrator to sign the contract with Fiberlink, Inc. contingent on the sale of bonds, in the amount not to exceed \$2,748,834 in order build a fiber optic network as a result of RFP 6353.